

# **Request for Proposal: Wireless Access Points**

December 22, 2015

Pawnee City Public Schools  
729 E Street  
Pawnee City, NE 68420

Erate Identifier: Cat2.2016Wireless

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## Overview

Pawnee City Public Schools is seeking proposals for thirty-nine (39) wireless access points. See Appendix A for further information on breakdown by location.

**All proposals which are highly equivalent to HP MSM560 AC access points will be considered. Proposed equipment must be compatible with existing HP MSM760 controller.**

**Optional Purchase: Pawnee City Public Schools is seeking proposals for a HP 850 Unified Wired-WLAN Appliance (Part Number JG722A) or highly equivalent to. Proposed equipment must be compatible with existing HP access points.**

All proposals must include a life-time warranty after online diagnosis and RMA issuance.

Vendors will have 24 hours after vendor selection is announced to raise any questions. Questions will be addressed via the web site posting answers to all questions. The District will have the final authority to the resolution of all questions.

Cabling, installation and implementation is not part of this RFP. Wireless Access points will be drop shipped to the dock at the location at Pawnee City Public Schools, 729 E Street, Pawnee City, NE 68420.

All bidding vendors must be e-rate eligible and file an FCC Form 499A to provide the services requested and provide their SPIN number as part of this RFP.

Proposals are due in either hardcopy or in electronic form (PDF format) on or before **Wednesday, January 27, 2016 by 3:00 pm** at Pawnee City Public Schools, Attn: Jeff Bacon, 729 E Street, Pawnee City, NE 68420 or emailed to [jbacon@pawneecityschool.net](mailto:jbacon@pawneecityschool.net). E-mailed proposal documents will be time-stamped from the receiving computer.

Proposal opening to be on **Friday, January 29, 2016 at 10:00 am CST** at Pawnee City Public Schools, 729 E Street, Pawnee City, NE 68420.

Questions should be addressed, no later than Wednesday, January 20, 2016 by Noon CST, to:

Jeff Bacon

Ph: 402.852.2988 | Email: [jbacon@pawneecityschool.net](mailto:jbacon@pawneecityschool.net)

Questions and Answers will be posted on district website (<http://www.pawneecityschool.com/>) by Thursday, January 21, 2016 by 4:00 pm CST.

## 1.1 Product Specifications.

**All proposals which are highly equivalent to HP MSM560 AC access points will be considered. Proposed equipment must be compatible with existing HP MSM760 controller.**

### Minimum System Requirements:

- Dual Radio access point
- Automatic radio channel
- Rate limiting
- IEEE 802.3 PoE af
- Three spatial stream MIMO technology
- Band steering
- Embedded antennas
- Integrated IDS support
- TKIP/WEP encryption
- Local wireless bridge client traffic filtering
- Limited lifetime warranty

**Optional Purchase: Pawnee City Public Schools is seeking proposals for a HP 850 Unified Wired-WLAN Appliance (Part Number JG722A) or highly equivalent to. Proposed equipment must be compatible with existing HP access points.**

## 2.1 Pricing and Payment Structure

Vendors are required to breakdown the purchases by building as outlined in the table in Appendix A. Vendors are required to complete Appendix A as part of their proposal.

Contracts will be awarded only after receiving a funding commitment and decision letter from SLD or agreed upon by the district. This RFP will automatically become part of any contract awarded to a vendor. Once a contract is awarded, the total dollar amount is the responsibility of the district. The contract will define the 50% of installation complete amount.

30 days after contract signature	30 days after 50% installation complete	30 days after final testing completed
20% of contract	40% of contract	100% of contract

## 3.1 Evaluation Process

Please refer to Appendix B for further details regarding the evaluation process.

#### **4.1 Discrepancies and Omissions**

Vendors finding discrepancies or omissions in the RFP or having any doubts as to the meaning or intent of any part thereof shall submit such questions or concerns to Jeff Bacon, Pawnee City Public Schools, jbacon@pawneecityschool.net. Addenda issued in correspondence to this RFP shall be considered a part of this RFP and shall become part of any final Contract that may be derived from this RFP. This RFP and its addenda will be part of any possible future contract with successful vendor(s).

#### **5.1 Contingencies**

This RFP should not be considered as a Contract to purchase goods or services, but is a Request for Proposal in accordance with the Terms and Conditions herein and will not necessarily give rise to a contract. However, RFP responses should be as detailed and complete as possible to facilitate the formation of a contract based on the RFP response(s) that are pursued should Pawnee City Public Schools decide to do so. Proposals stating that pricing is valid dependent upon availability and/or subject to prior sale will be considered as non-responsive. Completion of this RFP form and its associated Appendices are a requirement. Failure to do so will disqualify your RFP response submittal. Vendors must submit sealed RFP responses by the due date and time as specified herein. Electronic submissions will be accepted if create in PDF format and e-mail jbacon@pawneecityschool.net by the due date and time as specified herein. Date and time stamp of receiving computer will govern all e-mails. Vendors will be considered nonresponsive if the above requirements are not submitted as requested. The Pawnee City Public Schools has the right to reject all submitted proposals and resubmit for new proposals through a revised RFP.

#### **6.1 Vendor Questions and Clarifications.**

Questions should be addressed, no later than Wednesday, January 20, 2016 by Noon CST, to:

Jeff Bacon  
Ph: 402.852.2988 | Email: jbacon@pawneecityschool.net

Questions and Answers will be posted on district website  
(<http://www.pawneecityschool.com/>) by Thursday, January 21, 2016 by 4:00 pm CST.

**Appendix A**

<b>TABLE 2.1: PAWNEE CITY ELEMENTARY SCHOOL</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Total</b>
<b>HP MSM560 Access points</b>	<b>10</b>		

<b>TABLE 2.2: PAWNEE CITY HIGH SCHOOL</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Total</b>
<b>HP MSM560 Access points</b>	<b>18</b>		

<b>TABLE 2.3: PAWNEE CITY PUBLIC SCHOOLS SHARED SERVICES</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Total</b>
<b>HP MSM560 Access points</b>	<b>11</b>		
<b>HP 850 Unified Wired-WLAN</b>	<b>1</b>		

## Appendix B

Evaluation Rubric  
Pawnee City Public Schools  
Erate: Cat2.2016Wireless

### 1. Cost of eligible equipment and/or eligible maintenance .....25 points

Cost of Equipment will be released at time of proposal opening. Points will be awarded during the evaluation of the proposal(s).

### 2. Compatibility with currently owned district devices .....20 points

Compatibility is very important. Points will be awarded during the evaluation of the proposal(s) and determination of compatibility with existing equipment will be done at that same time. Zero (0) points will be awarded for non-compatible devices and twenty (20) points will be awarded for full 100% compatibility.

### 3. Features included .....15 points

All documented features of the device in the RFP will be evaluated and points award as such. Points will not be awarded for features that are not included in the cost of the device as presented in the RFP.

### 4. Support of hardware.....10 points

Technical support will be contacted and will be evaluated on its technical knowledge, English as the primary language, and ease of use.

### 5. Reliability .....10 points

Reliability score will be determined using the following criteria:

- a. References given in the RFP
- b. Known other users of the device
- c. Personal experiences

### 6. User Interface .....10 points

The user interface will be evaluated and points awarded on the ease of use and the completeness of the interface to the device.

### 7. References .....10 points

References will be contacted and points awarded on their responses.